

# **CARLANTO TILES & BATHROOMS – NOVEMBER 2023**

## **SALES CONSULTANT – Sanitaryware Specialist**

Carlanto are looking for a creative and highly motivated individual to join our already established team of sales consultants based on the Boucher Road. We are a highly successful respected and progressive private business with over 40 years' experience in the tile and bathroom industry. We sell high quality tiles, tiling products and sanitary ware, including Villeroy & Boch, Dansani, and My Life amongst others. We also offer a fitting service, if necessary.

### **Knowledge, skills and experience**

- Sales driven, with a proven track record in exceeding set goals and targets
- Experience in Virtual World design software desirable but not essential
- Has experience in interior design and/or selling tiles and bathroom furniture, or can demonstrate a flair in the field.
- Devoted to exceeding customer expectations at all stages of the sales process
- Can demonstrate their ability to grow sales through strong customer relationships
- Excellent written and verbal communication skills
- A bright personality and self-confidence

A background in interiors & design is advantageous, but not essential. If you have a flair and appreciation for design and interiors, we can teach you all the rest.

As our showroom is open Monday to Saturday and to 8.00 pm on Thursday night, availability to work Saturdays and late nights on Thursdays is essential.

### **What we offer in return**

An exciting dynamic place to work delivering high levels of service to our customers. You will be an individual and not just a number and part of a team knowing that what you do really does make a difference. In return, we offer interesting and rewarding work in a bright, large and well-presented showroom, free parking on site and a competitive salary.

We want you to stay with us for the long term so we will give you training and support to enable you to develop your career in a caring, supportive privately owned business. If you relish the challenge of being part of a truly customer-focused, ambitious team whilst in a friendly relaxed working environment contact us immediately.

**Job Types:** Full-time, Permanent Contract and Part-time, Permanent Contract

**Salary:** Negotiable

***We are willing to pay the right money for the right person***

### **Benefits**

Commission and Bonus Scheme, plus 30 Days Holiday per year (inclusive of stat days).